



quote.stock.sell

Business Process Management

DATA IN THE CLOUD

With your data stored safely in our cloud hosted databases with built in redundancy and regular backups your data is in good hands. Many experts now consider cloud based storage of data to be more secure than data stored on many small business local area networks that are attached to the internet.

ACCOUNTING SYSTEM INTEGRATION

Quote Stock Sell can be integrated to an online based accounting package if required to provide you with a more comprehensive total accounting system. See our website www.quotestocksell.com for more details on accounting packages currently supported.

EXTERNAL ACCOUNTS ACCESS

Quote Stock Sell offers one free external accountant level login for your organization so that your external accountant or book keeper can have access to assist you with things such as invoice entry, stock adjustments or audits of your operations.

Some of the key areas covered by Quote Stock Sell are:

- **Customer management** – From gaining a contact as a potential customer, through to tracking their quoting and sales histories when they are customers
- **Supplier management** – Management of your suppliers, their contact details and their staff contacts that you deal with
- **Quotes** – Provide quotes to your clients and potential clients, with statistical reporting on your quotes sent and the staff who sent them
- **Orders** – Process orders from quotes already entered against clients or enter orders directly for fulfilment from inventory or as drop ship orders (direct delivery from suppliers to customers). View reports of gross profit from groups of orders or individual orders, by client or by sales person
- **Employees** – Keep a central repository for your employees key business contact details, and grant different employees different levels of access to Quote Stock Sell, restricting or enabling their ability to view and enter information
- **Products** – A product information system allowing you to manage detailed product information, including minimum order quantities, re-order points, pricing and barcode information. You can also track serial numbers, batch numbers and expiry dates for products if you wish. Easily check warranty details by serial number for warranty situations, allowing you to track the item right back to the supplier you bought it from, when you bought it and which supplier invoice it was purchased on.
- **Inventory** – Manage your warehouses and retail stores, with multi location inventory and multi location sales capabilities. Transfer stock between locations. Operate FIFO or cost average inventory. Bundle and unbundle products in your inventory. Manage back-orders, re-order points and suggested supplier orders. Manage your customer and supplier returns.
- **Warehousing** – Order picking, picking slips, delivery dockets and delivery labels. Bin/shelf location support.
- **Point of Sale** – A basic point of sale operation with different levels of POS user. Stock lookup for other locations. Keyboard wedge barcode scanner support. Handles sales to account clients as well as cash sales from within POS. Credit card surcharge support. Currently not suited to high volume POS environments (such as supermarket check-outs) but ideal for small business or trade environments.
- **Invoicing** – Direct from Quote Stock Sell and if linked to your accounting package, invoice data is sent there for further processing and payment matching. Invoice payment data can be entered manually if using standalone, or if linked to an accounting system the information can be synchronised back to Quote Stock Sell. Support for part invoicing of orders as well as full invoicing.
- **Supplier returns** – Not only can you manage your client returns of faulty or damaged goods, but you can manage returns to your suppliers of faulty and damaged goods.
- **Reporting** – Many reports offering detailed sales analysis, covering supplier sell through, product sell through, sales person sell through and gross profit. If using expiry dates on products you can generate expiry date based reports to assist in clearing inventory before it expires.